Key figures Julius Baer Group¹

	2023 CHF m	2022 CHF r
Consolidated income statement		
Operating income	3,239.6	3,853.3
Adjusted operating expenses	2,705.2	2,654.4
Adjusted profit before taxes	534.3	1,198.9
Adjusted net profit	471.7	1,049.
excluding specific loss allowances ²	946.9	1,049.
IFRS net profit	453.4	949.
Adjusted cost/income ratio	81.6%	65.9%
Adjusted pre-tax margin (basis points)	12.2	27.0
	31.12.2023	31.12.2022
Assets under management (CHF bn)		
		424.
Assets under management Net new money	427.4 12.5	8.
Net new money Consolidated balance sheet (CHF m)	12.5	8.7
Consolidated balance sheet (CHF m) Total assets	96,786.3	105,643. 6,289.
Consolidated balance sheet (CHF m) Total assets Total equity Total capital ratio CET1 capital ratio	96,786.3 6,163.2	105,643. 6,289. 21.79
Consolidated balance sheet (CHF m) Total assets Total equity Total capital ratio CET1 capital ratio Return on tangible equity (RoTE), adjusted	96,786.3 6,163.2 24.0% 14.6%	105,643.
Consolidated balance sheet (CHF m) Total assets Total equity Total capital ratio CET1 capital ratio	96,786.3 6,163.2 24.0% 14.6%	105,643. 6,289. 21.7%
Consolidated balance sheet (CHF m) Total assets Total equity Total capital ratio CET1 capital ratio Return on tangible equity (RoTE), adjusted Return on common equity tier 1 capital (RoCET1), adjusted	96,786.3 6,163.2 24.0% 14.6% 13%	105,643. 6,289. 21.79 14.09 289 349
Consolidated balance sheet (CHF m) Total assets Total equity Total capital ratio CET1 capital ratio Return on tangible equity (RoTE), adjusted Return on common equity tier 1 capital (RoCET1), adjusted Personnel (FTE) Number of employees	96,786.3 6,163.2 24.0% 14.6% 13% 15%	8. 105,643. 6,289. 21.79 14.09 289 349
Consolidated balance sheet (CHF m) Total assets Total equity Total capital ratio CET1 capital ratio Return on tangible equity (RoTE), adjusted Return on common equity tier 1 capital (RoCET1), adjusted	96,786.3 6,163.2 24.0% 14.6% 13%	8. 105,643. 6,289. 21.79 14.09 289 349
Consolidated balance sheet (CHF m) Total assets Total equity Total capital ratio CET1 capital ratio Return on tangible equity (RoTE), adjusted Return on common equity tier 1 capital (RoCET1), adjusted Personnel (FTE) Number of employees	96,786.3 6,163.2 24.0% 14.6% 13% 15%	105,643. 6,289. 21.79 14.09 289 349
Consolidated balance sheet (CHF m) Total assets Total equity Total capital ratio CET1 capital ratio Return on tangible equity (RoTE), adjusted Return on common equity tier 1 capital (RoCET1), adjusted Personnel (FTE) Number of employees Number of relationship managers	96,786.3 6,163.2 24.0% 14.6% 13% 15%	8. 105,643. 6,289. 21.79 14.09 289 349
Consolidated balance sheet (CHF m) Total assets Total equity Total capital ratio CET1 capital ratio Return on tangible equity (RoTE), adjusted Return on common equity tier 1 capital (RoCET1), adjusted Personnel (FTE) Number of employees Number of relationship managers Capital structure	96,786.3 6,163.2 24.0% 14.6% 13% 15%	8. 105,643. 6,289. 21.79 14.09 289 349 6,89 1,248
Consolidated balance sheet (CHF m) Total assets Total equity Total capital ratio CET1 capital ratio Return on tangible equity (RoTE), adjusted Return on common equity tier 1 capital (RoCET1), adjusted Personnel (FTE) Number of employees Number of relationship managers Capital structure Number of shares issued	96,786.3 6,163.2 24.0% 14.6% 13% 15% 7,425 1,343	105,643. 6,289. 21.79 14.09 289 349 6,89 1,248
Consolidated balance sheet (CHF m) Total assets Total equity Total capital ratio CET1 capital ratio Return on tangible equity (RoTE), adjusted Return on common equity tier 1 capital (RoCET1), adjusted Personnel (FTE) Number of employees Number of relationship managers Capital structure Number of shares issued Market capitalisation (CHF m)	96,786.3 6,163.2 24.0% 14.6% 13% 15% 7,425 1,343	105,643. 6,289. 21.79 14.09 289 349 6,89 1,248

¹ The document Alternative Performance Measures available at www.juliusbaer.com/APM provides a reconciliation of adjusted performance measures to reported results under IFRS as well as definitions of adjusted performance measures and other alternative performance measures.

² Excluding the CHF 475.1 million impact (net of tax, CHF 585.9 million before tax) on the adjusted net profit due to the increase in specific loss allowances against the single largest exposure in the Group's private debt loan book.