

## KEY FIGURES JULIUS BAER GROUP<sup>1</sup>

	2022 CHF m	2021 CHF m	Change in %
<b>Consolidated income statement</b>			
Operating income	3,853.3	3,857.8	-0.1
Adjusted operating expenses	2,654.4	2,528.9	5.0
Adjusted profit before taxes	1,198.9	1,328.9	-9.8
Adjusted net profit for the Group	1,049.7	1,143.9	-8.2
IFRS net profit for the Group	949.1	1,082.7	-12.3
Adjusted cost/income ratio	65.9%	63.8%	-
Adjusted pre-tax margin (basis points)	27.0	28.2	-
	<b>31.12.2022</b>	31.12.2021	Change in %
<b>Assets under management (CHF bn)</b>			
Assets under management	424.1	481.7	-12.0
Net new money	8.7	19.6	-
<b>Consolidated balance sheet (CHF m)</b>			
Total assets	105,643.7	116,305.8	-9.2
Total equity	6,289.7	6,743.3	-6.7
BIS total capital ratio	21.7%	24.0%	-
BIS CET1 capital ratio	14.0%	16.4%	-
Return on tangible equity (RoTE), adjusted	28%	29%	-
Return on common equity Tier 1 capital (RoCET1), adjusted	34%	34%	-
<b>Personnel (FTE)</b>			
Number of employees	6,891	6,727	2.4
Number of relationship managers	1,248	1,274	-2.0
<b>Capital structure</b>			
Number of shares issued	213,801,240	221,224,448	-
Market capitalisation (CHF m)	11,515	13,535	-14.9
<b>Moody's rating Bank Julius Baer &amp; Co. Ltd.</b>			
Long-term deposit rating	Aa3	Aa3	
Short-term deposit rating	Prime-1	Prime-1	

<sup>1</sup> The document Alternative Performance Measures available at [www.juliusbaer.com/APM](http://www.juliusbaer.com/APM) provides a reconciliation of adjusted performance measures to reported results under IFRS as well as definitions of adjusted performance measures and other alternative performance measures.