

KEY FIGURES JULIUS BAER GROUP¹

	2020 CHF m	2019 CHF m	Change in %
Key operating data			
Operating income	3,583.1	3,382.9	5.9
Adjusted operating expenses	2,468.7	2,465.9	0.1
Adjusted profit before taxes	1,114.5	916.9	21.5
Adjusted net profit for the Group	956.6	772.0	23.9
IFRS net profit for the Group	698.6	465.0	50.2
Adjusted cost/income ratio	66.4%	71.1%	-
Adjusted pre-tax margin (basis points)	27.2	22.1	-
	31.12.2020	31.12.2019	Change in %
Assets under management (CHF bn)			
Assets under management	433.7	426.1	1.8
Net new money	15.1	10.6	-
Consolidated balance sheet (CHF m)			
Total assets	109,137.0	102,035.2	7.0
Total equity	6,434.1	6,189.4	4.0
BIS total capital ratio	21.0%	22.1%	-
BIS CET1 capital ratio	14.9%	14.0%	-
Return on tangible equity (RoTE), adjusted	27%	24%	-
Return on common equity Tier 1 capital (RoCET1), adjusted	32%	27%	-
Personnel (FTE)			
Number of employees	6,606	6,639	-0.5
Number of relationship managers	1,376	1,467	-6.2
Capital structure			
Number of shares issued	223,809,448	223,809,448	-
Market capitalisation (CHF m)	11,414	11,175	2.1
Moody's rating Bank Julius Baer & Co. Ltd.			
Long-term deposit rating	Aa3	Aa2	
Short-term deposit rating	Prime-1	Prime-1	

¹ The document Alternative Performance Measures available at www.juliusbaer.com/APM provides a reconciliation of adjusted performance measures to reported results under IFRS as well as definitions of adjusted performance measures and other alternative performance measures.