

Julius Bär

MEDIA RELEASE

Bank Julius Baer & Co. Ltd.

Julius Baer adds team of five to Chile Domestic team

Julius Baer is adding local expertise to its office in Santiago de Chile with five hires, including three Senior Relationship Managers and an Investment Advisor.

Zurich / Santiago de Chile, 30 September 2019 – Julius Baer has been present in Chile with an office in the capital, Santiago, since 2008. In the meantime, the local team has grown to around 20 employees, and the recruitment of this team of five new employees is further proof of Julius Baer's commitment to the Chilean market.

Commenting on the hires, Beatriz Sanchez, Head Latin America and Member of the Executive Board, Bank Julius Baer & Co. Ltd., said: "I am delighted to welcome the new team to Julius Baer, and I see it as a sign of strength that we are able to attract top local talent. Julius Baer already has the largest local presence of any international wealth manager in Chile, and these appointments accelerate our growth momentum on the ground."

The new team will start on 1 October 2019 and consists of:

Sebastián Fernández – Senior Relationship Manager, Director

Sebastián has over 11 years of wealth management experience, having been a senior relationship manager at MCC-Itaú and previously with Credit Suisse and Corpbanca. He is a graduate of Universidad de los Andes with a Commercial Engineering degree and has an MBA from the IE Business School in Madrid, Spain. Since 2011, he has been an Associate Professor in company valuation, financial analysis and business creation at the Universidad de los Andes.

Jaime Ochagavía – Senior Relationship Manager, Director

Jaime brings a strong background of over seven years in wealth management and service to family offices in Chile, having worked in MCC-Itaú as an UHNW advisor and previously at Credicorp Capital as head of the Multi-Family office segment of the group in charge of a team of three professionals. Jaime is a graduate of Universidad de los Andes with a Commercial Engineering degree.

Jaime Aviles – Senior Relationship Manager, Director

Jaime has over 19 years of experience as a senior wealth management professional at MCC-Itaú, managing an important group of HNW and UHNW clients, and was a Director of the MCC broker dealer for a period of two years. Jaime is a graduate of the Pontificia Universidad Católica with a Chemical Engineering degree.

Sebastián Vives – Investment Advisor, Director

Sebastián has a long trajectory in investment advisory, most recently having been the head of local investments at MCC-Itaú responsible for the development and implementation of client portfolios across asset classes. Previous to this position, he was the investment and portfolio manager at EPG

Bank Julius Baer & Co. Ltd.

Bahnhofstrasse 36, P.O. Box, 8010 Zurich, Switzerland

T +41 (0) 58 888 1111, F +41 (0) 58 888 1122

www.juliusbaer.com

Partners and earlier an equity portfolio manager for Bice Vida insurance company. Sebastián is a graduate of Universidad Diego Portales with a Civil Engineering degree.

Santiago Navarrete – Relationship Manager Assistant

Santiago was most recently a junior investor and banker associate in MCC-Itaú. He is a graduate of the Universidad de los Andes with an Industrial Civil Engineering degree.

Contacts

Media Relations, tel. +41 (0) 58 888 8888

Rumbo Certo, Valentina Giacaman, tel. +56 (9) 7608 7477

About Julius Baer

Julius Baer is the leading Swiss wealth management group and a premium brand in this global sector, with a focus on servicing and advising sophisticated private clients. At the end of June 2019, assets under management amounted to CHF 412 billion. Bank Julius Baer & Co. Ltd., the renowned Swiss private bank with origins dating back to 1890, is the principal operating company of Julius Baer Group Ltd., whose shares are listed on the SIX Swiss Exchange (ticker symbol: BAER) and are included in the Swiss Leader Index (SLI), comprising the 30 largest and most liquid Swiss stocks.

Julius Baer is present in over 25 countries and more than 60 locations. Headquartered in Zurich, we have offices in key locations including Dubai, Frankfurt, Geneva, Hong Kong, London, Luxembourg, Milan, Monaco, Montevideo, Moscow, Mumbai, Singapore and Tokyo. Our client-centric approach, our objective advice based on the Julius Baer open product platform, our solid financial base and our entrepreneurial management culture make us the international reference in wealth management.

For more information visit our website at www.juliusbaer.com