# Julius Bär

### MEDIA RELEASE

Julius Baer Group Ltd.

## Julius Baer International makes five senior hires as it continues to drive business growth by investing in UK talent

Five new relationship management and wealth planning professionals have been hired to propel Julius Baer's growth in the UK market and provide local access to Julius Baer's unique solutions

Zurich/London, 14 March 2018 — Today Julius Baer International announces five new hires to support business growth and regional expansion in the UK market. The new hires will work out of London and across new offices in Manchester, Leeds and Edinburgh. They complement the five strategic hires for Scotland which were announced in February 2018.

David Durlacher, CEO, Julius Baer International said: "We are committed to providing our clients with unrivalled local knowledge. Our latest hires enable us to further the growth of Julius Baer International's distinct value proposition of global perspective and a unique pure-play offering in the UK market. Sourcing and retaining the best talent is critical to ensure premium quality client service, whilst also demonstrating our long-term commitment to growing our presence in the UK and Irish markets."

The new hires include:

Alex Charamblous joins from the Financial Executive team at Royal Bank of Canada, where he worked for 6 years. Prior to this Alex spent 8 years at JPMorgan, initially within the Investment Bank trading Exotic Equity Derivatives, before moving to Private Banking in 2003. In 2009 Alex was responsible for building out the Private Bank in San Diego California.

*Duncan Prince* brings 20 years of experience working in the Private Client arena based in Jersey, Channel Islands. Dedicated to high net worth individuals and families, he has spent the last ten years working as a Senior Private Banker with SG Hambros Private Bank and prior to this he managed similar client relationships with Citibank.

*Daniel Ryan* is an experienced Private Banker having worked for 16 years with Coutts, HSBC and RBC. Daniel has experience in partnering with a vast array of clients including Business Owners in the UK, Energy Specialists in Asia and Financial Executives across Europe.

*Charles Kendrick* was previously a Director at RBC Wealth Management specialising as an Investment Counsellor advising high net worth and ultra-high net worth clients. Based in London, Charles focused on portfolio management for private clients, trusts and corporate accounts on both a discretionary and advisory basis.

*Darren Hirst* joins as a Relationship Manager based in Leeds. He is an experienced Banker having worked at Barclays for over 29 years. He is dedicated to advising High Net worth clients and their families which he did with Barclays Wealth and investment management as a Private Banker for the last 11 years. Darren will be based in the new Leeds office and will service clients predominately in the Yorkshire, Derbyshire and Lincolnshire area.

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#### **About Julius Baer**

Julius Baer is the leading Swiss private banking group, with a focus on servicing and advising sophisticated private clients and a premium brand in global wealth management. At the end of 2017, assets under management amounted to CHF 388 billion. Bank Julius Baer & Co. Ltd., the renowned Swiss private bank with origins dating back to 1890, is the principal operating company of Julius Baer Group Ltd., whose shares are listed on the SIX Swiss Exchange (ticker symbol: BAER) and are included in the Swiss Market Index (SMI), comprising the 20 largest and most liquid Swiss stocks.

Julius Baer is present in over 25 countries and more than 50 locations. Headquartered in Zurich, we have offices in key locations including Dubai, Frankfurt, Geneva, Hong Kong, London, Luxembourg, Milan, Monaco, Montevideo, Moscow, Mumbai, Singapore and Tokyo. Our client-centric approach, our objective advice based on the Julius Baer open product platform, our solid financial base and our entrepreneurial management culture make us the international reference in private banking.

For more information visit our website at www.juliusbaer.com