

# Julius Bär

## MEDIA RELEASE

Julius Baer Group Ltd.

### Appointment of Jean-Daniel Roch as Market Head Luxembourg Western Europe **Julius Baer strengthens premium private clients' coverage in Luxembourg with new hires**

**Julius Baer has appointed Jean-Daniel Roch as Market Head Luxembourg Western Europe, reporting to Carlos Recoder, Head Western Europe. Together with Jean-Daniel Roch, four relationship managers have joined Julius Baer in Luxembourg to complete the team.**

Zurich, Luxembourg, 1 February 2018 – Julius Baer announces the appointment of Jean-Daniel Roch as of today as Market Head Luxembourg Western Europe, reporting to Carlos Recoder, Head Western Europe. Jean-Daniel Roch joined the firm together with four relationship managers (RMs), all based in Luxembourg.

Carlos Recoder, Head Western Europe Julius Baer, commented: “I am delighted that Jean-Daniel and his team have agreed to take on this new challenge. Their additions represent an important advancement in our strategic goal to grow our Western European franchise. They are widely recognised as distinguished experts in private banking. Together with their successful track record and extensive network, they will strengthen Julius Baer’s position as pure play private bank and will contribute significantly to the growth of our Western European markets.”

Falk Fischer, CEO Bank Julius Baer Luxembourg S.A., added: “The hiring of such experienced RMs is another proof of the successful expansion of Julius Baer’s European hub in Luxembourg.”

**Jean-Daniel Roch** joins Julius Baer with his team after more than 35 years at Credit Suisse in Luxembourg. Together with his team he will focus on the development of the Western European Business in Luxembourg by leveraging their extensive network and long-standing relationships with upper HNW and UHNWs.

Additional key hires in Luxembourg:

**Oliver Theisen** joins as Senior RM. Oliver has spent his whole career of 21 years at Credit Suisse covering premium HNW international private clients.

**Françoise Dawir** joins as Senior RM. She worked at Credit Suisse for 16 years covering premium HNW and UHNW clients from the Benelux and French markets. Previously, Françoise spent ten years as RM at Bank Leu and six years at Banque et Caisse d’Epargne de l’Etat in Luxembourg.

**Tomasz Kosiur** joins as RM. He was with Credit Suisse for 11 years where he had the opportunity to serve private clients. Prior to that Tomasz worked at Banque J. Safra Sarasin as a Financial Analyst.

**Nicolas de Canchy** joins as RM. He was at Credit Suisse for 13 years serving both European and Middle Eastern clients. Before taking the role of RM, Nicolas also worked as an Investment Analyst in several European locations.

**Julius Baer Group Ltd.**

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### **About Julius Baer**

Julius Baer is the leading Swiss private banking group, with a focus on servicing and advising sophisticated private clients and a premium brand in global wealth management. At the end of 2017, assets under management amounted to CHF 388 billion. Bank Julius Baer & Co. Ltd., the renowned Swiss private bank with origins dating back to 1890, is the principal operating company of Julius Baer Group Ltd., whose shares are listed on the SIX Swiss Exchange (ticker symbol: BAER) and are included in the Swiss Market Index (SMI), comprising the 20 largest and most liquid Swiss stocks.

Julius Baer is present in over 25 countries and more than 50 locations. Headquartered in Zurich, we have offices in key locations including Dubai, Frankfurt, Geneva, Hong Kong, London, Luxembourg, Milan, Monaco, Montevideo, Moscow, Mumbai, Singapore and Tokyo. Our client-centric approach, our objective advice based on the Julius Baer open product platform, our solid financial base and our entrepreneurial management culture make us the international reference in private banking.

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