

Characteristics of regulatory capital instruments

As at 31 December 2018

The issued instruments are shown in separate columns in the below table. In case of any deviation between the table hereunder and the instrument documentation, the instrument documentation in question would be relevant.

| | Bond Tier 1 – 2014 | Bond Tier 1 – 2015 | Bond Tier 1 – 2016 | Bond Tier 1 – 2017 |
|---|---------------------------|---------------------------|---------------------------|---------------------------|
| Issuer | Julius Baer Group Ltd. | Julius Baer Group Ltd. | Julius Baer Group Ltd. | Julius Baer Group Ltd. |
| Identification (e.g. ISIN) | CH0240109600 | XS1322369338 | XS1502435727 | XS1679216801 |
| Law applicable to instrument | Swiss Law | Swiss Law | Swiss Law | Swiss Law |
| Regulatory treatment | | | | |
| Consideration under the Basel III transitional rules (CET1 / AT1 / T2) | AT1 | AT1 | AT1 | AT1 |
| Consideration after the expiry of the Basel III transitional period (CET1 / AT1 / T2) | AT1 | AT1 | AT1 | AT1 |
| Eligibility at stand-alone / Group levels | Group | Group | Group | Group |
| Participation instruments / debt securities / hybrid instruments / other instruments | Hybrid | Hybrid | Hybrid | Hybrid |

Bond Tier 1 – 2014 Bond Tier 1 – 2015 Bond Tier 1 – 2016 Bond Tier 1 – 2017

| | | | | |
|--|---|---|--|---|
| Amounts eligible for regulatory capital (according to last submitted capital adequacy reporting form) | CHF346m | CHF 329m | CHF 234m | CHF 293m |
| Nominal value of the instrument | CHF 350m | SGD 450m | SGD 325m | USD 300m |
| Accounting items | CHF 346m | CHF 329m | CHF 234m | CHF 293m |
| Original date of issue | 5.6.2014 | 18.11.2015 | 20.10.2016 | 12.09.2017 |
| Unlimited or with expiry date | Perpetual | Perpetual | Perpetual | Perpetual |
| Original date of maturity | n.a. | n.a. | n.a. | n.a. |
| May be called by issuer (with prior approval of regulatory authorities) | Yes | Yes | Yes | Yes |
| May be called anytime / under certain circumstances / amount to be called | Callable on 5.6.2020 and at any interest payment date thereafter. Full debt retirement. | Callable on 18.11.2020 and at 18 th November thereafter. Full debt retirement. | Callable on 20.04.2022 and at 20 th April thereafter. Full debt retirement. | Callable on 12.09.2024 and on every semi-annual interest payment date after 12. September 2024. Full debt retirement. |
| Later call dates, if applicable | n.a. | n.a. | n.a. | n.a. |
| Coupons / dividends | | | | |
| Fixed / variable / initially fixed then converted to variable / initially variable then converted to fixed | Initially fixed then converted to variable | Initially fixed then converted to variable | Initially fixed then converted to variable | Initially fixed then converted to variable |
| Nominal coupon and reference indices (if any) | 4.25% (5-year mid-market swap rate) | 5.9% (5-year SGD Swap Ask-rate) | 5.75% (5-year SGD Swap Ask-rate) | 4.75% (UST ¹ 1.875% 08. August 2024) |

¹ The 7 year US Treasury Rate has been used as pricing reference. In case of an extension, the 5 year Constant Maturity Treasury (“CMT”) Rate will be applied.

| | Bond Tier 1 – 2014 | Bond Tier 1 – 2015 | Bond Tier 1 – 2016 | Bond Tier 1 – 2017 |
|---|--|--|--|--|
| Existence of a dividend stop (if dividends on the instrument are waived, dividends on the normal share will be omitted as well) | Yes (can be overruled by shareholders) | Yes (can be overruled by shareholders) | Yes (can be overruled by shareholders) | Yes (can be overruled by shareholders) |
| Payment of interests / dividends: entirely / partially discretionary / mandatory | Entirely discretionary | Entirely discretionary | Entirely discretionary | Entirely discretionary |
| Existence of a clause for increasing the interest rate or another incentive to pay back full amount due | No | No | No | No |
| Non-cumulative or cumulative | Non-cumulative | Non-cumulative | Non-cumulative | Non-cumulative |
| Convertible or non-convertible | Non-convertible | Non-convertible | Non-convertible | Non-convertible |
| If convertible: trigger for conversion (incl. PONV) | n.a. | n.a. | n.a. | n.a. |
| If convertible: in full in all cases / in full or partially / partially in all cases | n.a. | n.a. | n.a. | n.a. |
| If convertible: conversion rate | n.a. | n.a. | n.a. | n.a. |
| If convertible: conversion mandatory / optional | n.a. | n.a. | n.a. | n.a. |
| If convertible: type of instrument to be converted into | n.a. | n.a. | n.a. | n.a. |
| If convertible: issuer of instrument to be converted | n.a. | n.a. | n.a. | n.a. |

| | Bond Tier 1 – 2014 | Bond Tier 1 – 2015 | Bond Tier 1 – 2016 | Bond Tier 1 – 2017 |
|---|---|---|---|---|
| Write-down characteristics | Write-down in the amount required to reach trigger. Total write-down in case of financial reconstruction. | Write-down in the amount required to reach trigger. Total write-down in case of financial reconstruction. | Write-down in the amount required to reach trigger. Total write-down in case of financial reconstruction. | Write-down in the amount required to reach trigger. Total write-down in case of financial reconstruction. |
| Trigger for write-down | Threshold of write-down at 5.125% or in case of financial reconstruction. | Threshold of write-down at 7% or in case of financial reconstruction. | Threshold of write-down at 7% or in case of financial reconstruction. | Threshold of write-down at 7% or in case of financial reconstruction. |
| In full / partially | Depending on trigger | Depending on trigger | Depending on trigger | Depending on trigger |
| Permanent / temporary | Permanent | Permanent | Permanent | Permanent |
| In case of temporary depreciation: allocation mechanism | n.a. | n.a. | n.a. | n.a. |
| Hierarchy of debt in case of liquidation (always name the instrument with the ranking just above) | T2 | T2 | T2 | T2 |
| Existence of criteria which preclude a full recognition under Basel III | No | No | No | No |
| If yes, which ones? | n.a. | n.a. | n.a. | n.a. |